



MAINE ASSOCIATION OF REALTORS®

Your Real Estate Experts

SALES DOWN AND VALUES UP IN NOVEMBER:

In a press release to the media today, Maine home sales decreased -7.99% comparing November 2021 to November 2020. The median sales price (MSP) was \$300,000, an 11.11% increase in that same time period. NAR reports that existing home sales were down and values were up nationally, and in the northeast, comparing November 2021 to November 2020. For the complete report: [Click Here](#)

SAFETY FIRST:

We are aware of a male stating that he's an "investor" who is aggressive over the telephone, using extremely inappropriate language, and is contacting female REALTORS® in York county (Limerick area).

Trust your instincts, be safe, and let local law enforcement and your colleagues know about any suspicious and unsettling interactions.

A best practice reminder for REALTOR® safety: Always schedule first meetings with customers/clients in the office, verify their identity (take a photo of their driver's license), and introduce them to a colleague. For more ways to incorporate safety into your business: [Click Here](#)

NEW CONSTRUCTION TIPS:

by Hannah McMullen, MAR Legal Counsel

Do you have a buyer client considering a new construction purchase? You should carefully review and consider using the New Construction Addendum in Zipforms. In addition, the Consumer Protection Division of the Maine Attorney General's Office has some helpful information on their website about home construction and repairs as well as a Consumer Law Guide on this topic. It is also a good idea to refer your buyer client to an attorney who is familiar with real estate and home construction law for review and advice regarding the home construction contract with the builder.

Quick Links

[Maine Association of REALTORS®](#)

[National Association of REALTORS®](#)

[Maine Listings](#)

[Maine Real Estate Commission](#)

Board Portal Links

[Greater Bangor Association of REALTORS®](#)

[Greater Portland Board of REALTORS®](#)

[Kennebec Valley Board of REALTORS®](#)

[Maine Association of REALTORS®](#)

- Maine Commercial Association
- MAR Only Members
- York County Council

[Mid-Coast Board of REALTORS®](#)

- Acadia Council
- Mid-Coast Council
- Penobscot Bay Council

[Mountains to Shore Board of REALTORS®](#)

- Androscoggin Valley Council
- Lincoln County Council
- Merrymeeting Council
- Western Maine Council

Consumer Protection Division: [Click Here](#)

Copy of the Consumer Law Guide: [Click Here](#)

CHECK US OUT ON INSTAGRAM!

Follow MAR on Instagram! [@maineassociationofrealtors](#)

HOMEBUYER EDUCATION AND RESOURCES:

The Maine Association of REALTORS® website includes information you can share with customers and clients regarding the home buying process: [Click Here](#)

NAR SUSTAINABILITY SUMMIT:

Did you miss the live event on December 16? [Click Here](#) to view selected sessions from the Summit

WHAT IT'S LIKE TO ATTEND AN NAR CONFERENCE:

Have you wondered what happens at an NAR conference? Want additional information? Watch this informational video with highlights from San Diego, including some familiar faces from Maine and New England: [Click Here](#)

ZIPFORM RENEWAL FOR 2022:

The annual Lone Wolf zipForms renewal process began on December 13. Upon logging into zipForms, when prompted, review and agree to the License Agreement and click Continue. Your account will be ready for 2022 as long as your membership dues are paid. The 2022 MAR Forms will automatically load into your library in mid-January. Watch E-NEWS in January for the exact date for the new forms.

2022 REALTOR® DUES – ALL ARE DUE IN DECEMBER:

Your 2022 REALTOR® dues are due in December and local board late fees may be assessed beginning in early-December – as early as December 2. You pay your dues through your local REALTOR® boards' Member Portal (links in right margin).

Designated Brokers: Remember...dues must be paid for anyone licensed in a REALTOR® office as of January 1, 2022. If an agent plans to make their license status inactive or his/her license expires any time on/after January 1 and they do not plan to renew, you must inform the Maine Real Estate Commission in writing that the agent's license is no longer affiliated with your company by December 31, 2021 or you, as DB, will be responsible for that agent's payment.

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Last Issue: December 17

Some content may be commercial in nature.

MEMBER BENEFITS:

To learn more about your Maine Association of REALTOR® Association member benefits, check out this video and benefits summary: [Click Here](#)

Thank you for your membership!

HOLIDAY HOURS:

MAR and Maine Listings offices will be closed on December 24 for the Christmas holiday. Maine Listings staff will monitor the systems over the long holiday weekend. If you should experience any systems issues, please email help@mainelistings.com.

Merry Christmas to those who celebrate!



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